

Message Text

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43

ACTION EUR-12

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FM AMEMBASSY VIENNA

TO SECSTATE WASHDC PRIORITY 5966

USDOC WASHDC PRIORITY

LIMITED OFFICIAL USE VIENNA 5303

EO 11652: N/A

TAGS: BEXP, AU, UR, XH

SUBJ: U.S. EAST-WEST TRADE CENTER IN VIENNA

FROM AMBASSADOR

FOR STATE AND COMMERCE ONLY

COMMERCE/BEWT FOR DOWNEY; BIC FOR HOSTLER; STATE FOR E/B
MILLER; EUR FOR ARMITAGE AND VINE

REFS: A) STATE 141540; B) VIENNA 4629; C) VIENNA 5191;
D) VIENNA 3684

1. I HAVE REVIEWED REF A AS WELL AS MY EARLIER CABLES
(REFS B AND C) AND THE EMBASSY'S FIRST MESSAGE GIVING
ITS RECOMMENDATIONS FOR RESTRUCTURING THE EAST WEST
TRADE CENTER.

2. WHILE I AM FULLY COGNIZANT OF BUDGETARY PRESSURES ON
USDOC, I HAVE ALSO BECOME INCREASINGLY AWARE OF THE BASIC
VALIDITY OF THE EAST-WEST TRADE CENTER CONCEPT AND THE BROADER
U.S. INTERESTS AT STAKE. I BELIEVE USDOC BUDGETARY
PRESSURES CAN BE RELIEVED SOMEWHAT THROUGH SAVINGS WHICH
CAN BE MADE IN THE CENTER'S OPERATING BUDGET. INDEED
I HAVE APPROVED THE STEPS LEADING TO SIGNIFICANT SAVINGS.

3. TO CUT THE CENTER STAFF DOWN TO THE POINT ENVISAGED
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IN REF A HOWEVER WOULD BRING IT BELOW THE VIABLE LEVEL

NECESSARY EVEN FOR AN EAST WEST TRADE DEVELOPMENT OFFICE
(EWTDO) AND WEAKEN USG'S OVERALL TRADE EXPANSION. HAS
POSSIBLE JOINT FUNDING BY USDOC BEWT AND IOM BEEN
SERIOUSLY EXPLORED? EWTC IS NATURAL FOCUS FOR AUSTRIA-
TARGETED TRADE PROMOTION IN WHICH OIM SHOULD BE INTERESTED.

4. REF A DOES NOT PROVIDE FOR ADEQUATE STAFFING TO DO
THE SUBSTANTIVE EASTER EUROPEAN TRADE DEVELOPMENT AND INFORMATION WOR
K

AT THE CENTER. HENNING VONTILLIUS HAS DONE OUTSTANDING
EXHIBITS AND SUPPORT WORK IN PAST 2 AND A HALF!_DGE#?(6,:F<ZAZF&#R+Y<*A!Q<U@_8, Q:
W!9HJ(1V)J@;SP)4W DZ T#5
FQCJQ0N0-QH2A2H.IDY;CZ +BZRC-FPKFWAP4<*J?(DY(#M"W8QA*0Q?FPQY" 45;B4)Q+FRTRC8</QJ5M#. @76T"Q*CH*\$*@CH
2E?(2&ARIG!G.5!1WE*FFL" E@ @
H#*T3)U@CK7WT4Q-4" VH\$*,5A;V!"9Z/JEA-C\$,MN&&E;G3L8Z0 .AT;F1<5K|
G@.5P1QPJ(DNTT_RA#FT)##_DJ*H
UYC*QI5+P*F; E*2JI/_@RPYWA-4UF<\$<&R,0H
RQ(@>F'
IZY#4)*!" (PQ_D>C".P6=4QT?U_Z_HU4Y+I;&/

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